

CVMSDC ANNUAL MEETING 2019

Transformational Leadership- Pivoting into 2019

January 23-24, 2019

P.I.V.O.T.

POWERFUL. INTENTIONAL. VALUABLE. OPTIMAL. TRANSFORMATIONAL.

**Put Your Best
Foot Forward in 2019!**

Hosted by:

Title Sponsor:



Milliken



WELCOME AND GREETINGS



Deborah Williams
CVMSDC Board Chairman
Premier Inc.

On behalf of the CVMSDC Board of Directors, I would like to welcome all of you to the 2019 Annual Meeting. What stands out about the year ahead of us involves the CVMSDC staff, our board, and our members embracing transformational change. Our membership is changing every day, and we walk a fine line between preserving some of the tried-and-true traditions – and introducing new ways to engage our business community. Specifically, I want to highlight some of the key accomplishments achieved under the leadership of CVMSDC President & CEO Dominique Milton, and her team, that will continue to move the organization forward:

1) Automating key processes to enhance efficiency and engagement; 2) Working closely with our Regional Industry Needs Groups (RINGs) to ensure that we are creating value; 3) Developing marketing strategies to address the complex changes taking place in the marketplace. Finally, I want to thank my colleagues on the Board for all your hard work and commitment – we appreciate your dedication and leadership.



Dominique Milton
President & CEO
CVMSDC

Welcome to Annual Meeting 2019! We experienced a phenomenal year of progress in 2018, and Carolinas-Virginia Minority Supplier Development Council is excited about the P.I.V.O.T. we're undergoing in 2019 toward Transformational Leadership. As a Council and membership organization, we will focus on leveraging the strength of our network to become even more: Powerful, Intentional, Valuable, Optimal, and Transformational (P.I.V.O.T.) in how we advance the conversation and elevate the business of supplier development. Thank you to our Annual Meeting 2019 host Milliken for allowing us to gather on their campus; as well as our corporate sponsor Sonoco for their continual support. We encourage each of you to participate fully in all of the Annual Meeting activities to position your company for growth. Thank you to all of our Sponsors, MBEs, and our Volunteer Board for your ongoing engagement with the Council.

Milliken & Company proudly welcomes the Carolinas-Virginia Minority Supplier Development Council to Spartanburg, South Carolina as host for the 2019 Annual Meeting — focused on Transformational Leadership.



Halsey M. Cook Jr.
President & CEO
Milliken & Company

Halsey M. Cook Jr. is President and Chief Executive Officer of Milliken & Company as of September 2018. Prior to joining Milliken, Cook was President and CEO of Sonepar USA. His previous work experience includes President of Legrand Electrical, as well as 17 years in Carrier – a division of United Technologies Corporation, where he held marketing, operations and general management roles in France, Italy, United Kingdom and the United States. Cook is a graduate of the University of The South where he obtained his bachelor's degree in Economics and English. He also received his Masters in Business Administration from the Darden Graduate School of Business at the University of Virginia.

Greetings! And welcome to the campus of Milliken & Company. We are pleased that CVMSDC has chosen to join us to kick off the year with its Annual Meeting here in Spartanburg, SC. We anticipate a productive time of networking and business development and hope that you enjoy your stay for this powerful event.



Wade Nottingham
Vice President, Corporate
Sourcing & Logistics
Milliken & Company

Wade Nottingham is Vice President of Milliken & Company's Corporate Sourcing and Logistics functions. He provides leadership and oversight of sourcing all non-raw material goods, Milliken Transportation, and Logistics. Nottingham's Milliken career spans three decades. Since 1988, when he joined the company, he has served in many roles including Industrial Engineering, Process Improvement, Production Management, Division MPS Director, and most recently Sourcing. Prior to leading the Corporate Sourcing and Logistics, Nottingham was Global Director of Sourcing for the Performance Products Division. Prior to joining Milliken, he received a B.S. in Industrial Engineering from Tennessee Technological University.

CVMSDC 2019 ANNUAL MEETING AGENDA

Wednesday, January 23, 2019

10:00 a.m. - 11:30 a.m.	CVMSDC Board Member Training — Cedar Springs Room, Marriott Hotel
10:30 a.m. - 12:00 p.m.	Pre-Certification Workshop — Future's Room, Milliken Campus
1:00 p.m. - 4:30 p.m.	LEADERSHIP ACADEMY — Room C3, Milliken Campus
1:00 p.m. - 4:30 p.m.	CEO ACADEMY — Room C7, Milliken Campus
1:30 p.m.	Bus Departs Marriott Hotel for CVMSDC Board Meeting
1:30 p.m. - 2:30 p.m.	Post-Certification Workshop — Future's Room, Milliken Campus
2:00 p.m. - 4:00 p.m.	CVMSDC BOARD MEETING — Denny's Headquarters
4:00 p.m. - 5:30 p.m.	Registration for Annual Meeting 2019 — Marriott Lobby
5:45 p.m.	Bus Departs Hotel for Reception
6:00 p.m. - 8:00 p.m.	Awards Reception — Milliken Campus
8:15 p.m.	Bus Returns to Marriott Hotel

Thursday, January 24, 2019

Program events will be held on the Milliken Campus: 920 Milliken Road • Spartanburg, SC

7:30 a.m. - 11:00 a.m.	Registration for Annual Meeting 2019 — Atrium
8:00 a.m. - 9:00 a.m.	Continental Networking Breakfast — Forum
9:00 a.m. - 9:15 a.m.	Host Sponsor Welcome — Colosseum
9:15 a.m. - 10:15 a.m.	Transformational Leadership: A Corporate Perspective — Colosseum <i>How we evolve and support the future of Supplier Diversity</i> Milliken and Sonoco Leadership
10:15 a.m. - 10:30 a.m.	BREAK
10:30 a.m. - 11:30 a.m.	Transformational Leadership: An MBE Perspective — Colosseum
11:35 a.m. - 11:50 a.m.	2018 Year in Review: Annual Report — Colosseum Presented by CVMSDC President & CEO Dominique Milton
11:50 a.m. - 12:05 p.m.	MBEIC Transfer of Leadership — Colosseum
12:05 p.m. - 12:20 p.m.	Break and Transition to Lunch — Forum
12:20 p.m. - 1:20 p.m.	LUNCH Legend Award & NMSDC Presentation — Colosseum
1:20 p.m. - 3:05 p.m.	RING Presentations, Work Plans & Best Practices — Colosseum
3:05 p.m. - 3:10 p.m.	Invitation to BOC 2019 and Adjournment

Annual Meeting 2019 — Speaker Biographies



Farad Ali

Farad Ali is the vice president for Network Delivery Services at the National Minority Supplier Development Council (NMSDC). The mission of NMSDC is to advance business opportunities for certified Minority Business Enterprises (MBEs) and to connect them with corporate members. Previously, Ali was the president and Chief Executive Officer at the N.C. Institute of Minority Economic Development (The Institute). The Institute is a nonprofit management consulting and services firm focused on business diversity and inclusion. Ali is a trusted adviser to businesses, government agencies, policymakers, and organizations — and a strong advocate for public policies and practices that promote marketplace diversity and inclusion.



Euleta Alston

Euleta Alston was named president of US&S in January 2018. She has nearly a decade of service and experience at the company, beginning her career as Assistant Program Manager for the company's aerospace and procurement business unit. Prior to joining US&S, Alston spent nearly 5 years in sales, marketing, and account management as a Pharmaceutical Healthcare Representative with Pfizer Inc., one of the world's largest and top-ranking research-based pharmaceutical companies. Alston received a B.S. with Honors in Business Administration with a specialization in Human Resource Management and Marketing from the University of South Carolina and holds a master's degree from Clemson University.



Brenda Anderson

Brenda Anderson has more than 30 years of leadership and organizational development experience with Fortune 500 corporations and small businesses. She has held key leadership roles in human resources, training and development, operations, accounting and financial management. Anderson is Interise program instructor for the U.S. Small Business Administration's Charlotte Emerging Leaders Program and also a CVMSDC facilitator for the Minority Business Enterprise Leadership Academy. She holds a Bachelor of Arts from the University of San Diego and pursued graduate study at San Diego State University. She currently serves on the Little Rock Community Development Corporation Board of Directors and has served on the Executive Board of Directors for the Charlotte Chamber of Commerce, WFAE – NPR Affiliate and Charlotte Mecklenburg Senior Centers. Brenda is also author of "From Zero to Faith... Real Talk for Real Business."



Sadie Catlett

Sadie Catlett is an account manager who works with Progressive Business Solutions. Over the years, she has helped grow the company's revenues by gaining new clients and increasing the value for current clients such as Belk and BMW. Sadie has worked for her family's company since she was 18 years old – starting out as the receptionist and strategically moving up the ladder into various leadership roles. She has gained much experience and versatility as she has worked in every department in the company, which is preparing her for her next role as a 2nd generation owner. Catlett completed the Leadership Academy offered by CVMSDC in 2017, and she recently graduated from the CVMSDC Executive Management Program at the Robin School of Business at the University of Richmond.



Tim Catlett

Tim Catlett, president of Progressive Business Solutions, has been in the printing industry for over 40 years. Tim graduated from Johnson C. Smith University with a Bachelor of Science in accounting and started working with NCR Corporation as a district sales manager. In 1988, Tim and his wife Sonya — the proud parents of three children — started Progressive Business Solutions, located in Raleigh, North Carolina. At the onset, the company dealt mainly with business forms; however, it eventually developed into one of the largest minority-owned suppliers providing business forms, commercial printing, promotional items, and computer and office supplies. Progressive Business Solutions also offers specialized services in print management, warehousing, distribution, and fulfillment.

Speaker Biographies — cont'd



Jerry Cheatham

Jerry Cheatham is a native of Greenville, South Carolina and a 1984 graduate of South Carolina State University with a Bachelor of Arts in Business Administration. He is a Certified Public Accountant (CPA) and also holds an MBA from Vanderbilt University. Cheatham joined Sonoco in 1988, after spending four years with a public accounting firm. He currently serves as the Director of Finance for North America Industrial Converted Products. In addition to his role at Sonoco, he currently serves as volunteer on the board of directors for the Darlington County Education Foundation, Hartsville Boys and Girls Club, Butler Heritage Foundation, SPC Credit Union, South Carolina Independent Colleges and Universities, and the South Carolina Education and Workforce Development Committee.



Jerry Ellison

Jerry Ellison is president and CEO of JBE Inc., a family-owned, Minority Business Enterprise, headquartered in Hartsville, South Carolina. JBE Inc. provides assembly manufacturing and global supply chain management solutions to national and global clients such as Cummins, AO Smith, Otis Elevator, TE Connectivity, ABB, and Sonoco. Ellison began the company in 1982, providing metal finishing and other services to local businesses. In 2011, JBE was selected to be one of four companies mentored by The Boeing Company. Ellison is a member of the South Carolina, Darlington County, and Florence County Chambers of Commerce, and his benevolence is well known in the community.



S. Richard Hagins

After serving his country for 23 years as a U.S. Naval Officer and retiring in 2000 with the rank of Commander, Richard Hagins followed his entrepreneurial spirit and founded US&S Inc., previously Universal Supplies & Services Inc., in 2003. US&S is a facility maintenance and support service provider specializing in operations and maintenance, repairs, renovation, janitorial, and grounds maintenance. Between 1979 – 2000, Hagins was commanding officer or senior staff officer for Naval Reserve Centers and Readiness Commands in Greenville, SC; Newport, RI; and Columbia, SC. Hagins received a Bachelor of Science from Savannah State College in Electronic Engineering Technology. He received his Master of Arts from Webster University in Management and recently completed the Executive Education Program at both the Tuck School of Business at Dartmouth and the University of Washington.



Melissa Nixon

Melissa Nixon is a sought-after business and leadership development consultant. She is founder of the Courageous Life Academy, a leadership and business development consulting firm. She **prepares, positions, and pushes** leaders, individuals, and organizations to make their next courageous move. Melissa is known for the success of her program development for organizations such as CVMSDC and the Women's Business Center of Charlotte. As a result, she was awarded the Presidential Award for her work in leadership and small business development from the Carolinas-Virginia Minority Supplier Development Council.



Keith Pigues

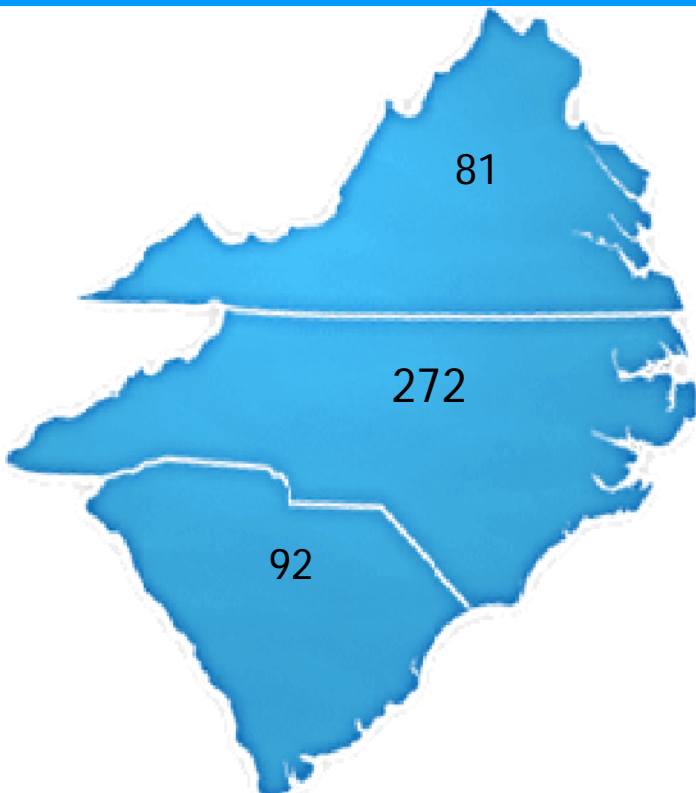
D. Keith Pigues is the founder and CEO of Luminas Strategy and a global speaker. He served as a senior marketing executive at Honeywell International, Cemex, RR Donnelley and ADP Dealer Services. Pigues served as Professor of Leadership at UNC's Kenan-Flagler Business School and dean of the School of Business at North Carolina Central University. He is co-author of "Winning with Customers: A Playbook for B2B." Pigues serves as a board member for early-stage technology companies (SpokeHub and Peel Me) and not-for-profit organizations: Research Triangle Foundation, Office of Mortgage Settlement Oversight, and The Kenan Institute. Pigues earned a Bachelor of Science in Electrical Engineering from Christian Brothers University and an MBA from UNC's Kenan-Flagler Business School.

CVMSDC Geographic Reach & Economic Impact

For every \$1.00 of income CVMSDC received in 2018, the Council leveraged its resources to create an additional \$1.95 in socio-economic benefit to the region.

CVMSDC has more than 240 Corporate Partners that are seeking diverse suppliers and that continually demonstrate their commitment to the Council and MBEs through sponsorships, executive education, networking opportunities, and 1-on-1 matchmaking events.

CVMSDC Regional Presence



+32 out-of-state subscribers



The Council has more than 477 certified MBEs in its tri-state regional network.

Connect with CVMSDC online!



www.cvmsdc.org

Save the Dates...

April 4

BMW Supplier Diversity Conference
(Greenville, SC)

April 25

ProForum
Foodbuy
(Charlotte, NC)

May 21—22

Sonoco Supplier Conference
(Florence, SC)

August 5—6

2019 Business Opportunity Conference
Sponsors: Ferguson &
Virginia Beach Economic Development
(Virginia Beach, VA)

#BOC2019

Thank you to our 2018 CVMSDC Annual Partners...
We look forward to our continued partnerships in 2019.



Thank You to Our 2018 MBE Sponsors

Gold Star MBEs



Annual Star MBE



Thank You to Our 2019 Annual Meeting Sponsors

Silver Sponsor



Bronze Sponsor

